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Comm-Link, Inc. Joins Forces with Magellan Hill

HADDONFIELD, N.J. – Comm-Link, Inc., a northern New Jersey-based telecomm provider, has joined forces with Magellan Hill Technologies, a telecommunications management and consulting company based in Haddonfield, N.J.

“Magellan Hill and Comm-Link have some obvious synergies, and we should fit well together,” Magellan Hill CEO Brad Bono said. “Comm-Link has a nice base in northern New Jersey that will better enable us to provide our services throughout the state. We anticipate this office will increase sales 20 percent or more, based on its proven track record of rolling out innovative products.”

The new northern New Jersey office, headquartered at 700 Godwin Ave., Suite 330, in Midland Park, opened on April 1 with a staff of five, including Comm-Link President Gerard Vinci, who will now serve as the office’s vice president.

“This is a great opportunity for both companies,” Vinci said. “Instead of competing against each other, we can use our combined expertise and resources across a much larger territory. The end result is better service – and services – for our customers.”

Vinci has more than 15 years experience in the telecommunications industry, having served as Comm-Link president since it was established in September 1995. There he was responsible for building sales, professional services and alternate channels. Vinci has extensive experience and a proven track record in the area of telecommunications business solutions, working with medium to large enterprise business accounts.

Vinci is a graduate of Don Bosco High School in Ramsey, N.J., and also has a bachelor’s degree in business marketing from Kean University.

About Magellan Hill Technologies

Magellan Hill Technologies offers a wide range of communications and technology solutions for small- and mid-sized business customers, including Internet security; conference calling; local and long-distance phone service; and Internet service. Headquartered in Haddonfield, N.J., Magellan Hill also offers an innovative approach to charitable giving through its U Care Now division, which provides phone and Internet service to residential customers. For more information on Magellan Hill Technologies, visit www.magellanhill.com.